

**SULPHUR SPRINGS**  
 LIVESTOCK and DAIRY AUCTION  
 P.O. Box 480  
 Sulphur Springs, TX 75482

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# livestock news and views



**Auction Ring Views**

David Fowler

Our NETBIO Sale in May was good. We had almost 5,000 head of cattle and we had good buyer attendance.

Two of our regular buyers who usually come to the sales were buying on the Internet this time. We had more activity on the Internet than we have ever had. We sold about 1,500 head of cattle through Internet sales on the Web site provided by LMA and us.

I guess as fuel costs and other expenses go up, we may have more and more people buy on the Internet. The market has been a little cheaper on all classes of calves, and the slaughter cow and bull market has been off from what it was a few weeks ago.

The market is still good, however, although it is a little cheaper overall. The cost of fuel, corn, fertilizer and other feeds have had a bearing on the market. The market and the demand

## 4,802 head sell at May NETBIO sale

The May NETBIO Pre-Conditioned Calf and Yearling Sale was well attended and buyers were on hand to take home the nearly 5,000 head of cattle being offered at the sale.

“It was a good sale with a lot of nice crossbred and black and black baldy cattle available to the buyers,” Joe Don Pogue said. “The cattle sold well and was a good mid-year sale.”

Although cattle prices had softened some in past weeks, the market was still strong for the May sale.

A total of 4,802 head of pre-conditioned cattle went through the ring, averaging \$757.32 per head. This average was exceeded the 2009 and 2010 May sale averages by more than \$100 per head.

The nearly 5,000 head



Cattle buyers are enjoying the new video screen in the sales ring that shows the current lot number being sold at the NETBIO Sales. The Market Center has also installed new video screens for advertisers.

of cattle sold during the sale head.

brought the total cattle sold during the three sales in 2011 to 15,731 head. The sale increased total sales for the NETBIO pre-conditioned market to more than 272,000

One-hundred eighty-two NETBIO member producers consigned cattle to the sale, which were purchased by 30 buyers. The next sale will be July 20.



Nearly 5,000 head of pre-conditioned calves and yearlings filled the yards at the Sulphur Springs Livestock Commission prior to the May NETBIO Sale.

See more Views, Page 2

# NETBIO Pre-Conditioned Weaned Calf & Yearling Sale

Wednesday, July 20, 2011, 1 p.m.



The sale is on the Internet at [www.lmauctions.com](http://www.lmauctions.com)  
 Go to the Web site and sign up to watch the sale or sign up to bid on-line

Marketing Assistance Available Anytime

**SULPHUR SPRINGS**  
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 Sulphur Springs, Texas 75482  
[www.sslivestockauctions.com](http://www.sslivestockauctions.com)

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LOCATED ON HIGHWAY 154  
 ONE MILE SOUTH OF I-30  
 Phones: (903) 885-3311 or 885-2455

Owners and Auctioneers:  
 Joe Don Pogue (903) 885-9648  
 David Fowler (903) 885-7692

## Auction Ring Views . . . continued

for good dairy cattle have gotten a lot better, but there are just not many good heifers around the area any more. All of our heifer growers quit when the market got so tough. Our runs at the Dairy Sale are the shortest they have

ever been since we started the Dairy Auction in 1983. When we do have some good cattle, they sell good. The next NETBIO Sale is July 20, so get those calves ready for the sale. **See you at the sales!**  
**David**

## Groups want end to ethanol subsidy

Producer and meatpacking industry representatives Wednesday asked six key U.S. Senators to abandon the ethanol tax subsidy, saying it is costing taxpayers billions of dollars per year and increasing the cost of food.

in lost revenue be a prudent budgetary decision, such action would also be a good and strong signal that it is now time for the 30-year old ethanol industry to begin to compete in the marketplace without the aid of government subsidies," said the letter, sent on behalf of the American Meat Institute, National Cattlemen's Beef Association, National Chicken Council, National Meat Association, National Pork Producers Council and National Turkey Federation.

**Replacement cattle sold every Monday at 3:30 p.m. during the Stocker Sale**

"Not only would saving the US Treasury \$6 billion

## 2010 NETBIO Sale Schedule

The Northeast Texas Beef Improvement Organization sponsors the NETBIO Pre-Conditioned Calf and Yearling Sale. This sale provides a marketing opportunity for beef producers in the region who are raising pre-conditioned steers and heifers for the open market. All sales are held at the Sulphur Springs Livestock Commission and take place on Wednesdays beginning at 1 p.m.

These sales can be seen live on the Internet, and on-line bidding is available on the Internet. Log on to: [www.lmauctions.com](http://www.lmauctions.com) to watch and register to bid. Following are the 2011 sale dates and weaning deadlines:

Sale Date	Last Weaning Day
July 20, 2011	(Weaning date June 5)
Sept. 21, 2011	(Weaning date Aug. 7)
Oct. 19, 2011	(Weaning date Sept. 4)
Nov. 16, 2011	(Weaning date Oct. 2)

ALL SALES ON WEDNESDAY AT 1 P.M.

## Plans continue to materialize for the annual NETBIO meeting

Officers and directors of the Northeast Texas Beef Improvement Organization (NETBIO) continue to work on the special annual membership meeting coming up on Oct. 5.

Being held in the Hopkins County Civic Center, the meeting will feature Dr. Temple Grandin, a nationally known speaker on the subject of autism.

Dr. Grandin, an author and professor of Animal Science at Colorado State University in Fort Collins, has designed and developed livestock handling facilities to reduce stress on livestock and humans.

NETBIO CEO Dwyatt Bell and board members have involved Educational Regions 7, 8 and part of Region 10 in

Dr. Grandin's appearance and will help support a special Autism Conference for teachers others interested in hearing Dr. Grandin.

Sponsorships for the NETBIO Annual Meeting and the Autism/Asperger Conference, which will be held on Oct. 6, are available.

Sponsoring the NETBIO meeting is \$250, while sponsorship for the autism conference and dinner is \$500. Both events can be sponsored for \$750.

If you are interested in sponsoring one or both of these events, just send your check to NETBIO, 1635 CR 1179, Sulphur Springs, TX 75482. For more information, you can call Dwyatt or Ginger Bell at 903-530-2523.



Buyers and sellers check over the sales sheets before the May NETBIO Sale got underway.

## Results of May 2011 NETBIO pre-conditioned calf/yearling sale

Lot	#Head	Descriptions	Weight	Avg.	Price	111	16	1 1/2 CROSSBRED HFS	10284	643	\$107.50
2	11	BLK/BLK BALDY STS	4179	380	\$157.00	112	85	#1 1/2 OKIE HFS	40699	479	\$116.50
3	9	#1 CROSSBRED STS	3818	424	\$157.00	118	4	LONGHORN X STS	2592	648	\$68.00
4	13	#1 CROSSBRED STS	4793	369	\$160.00	120	3	BRAH HFS	1833	611	\$111.00
5	32	BRANGUS X STS	15802	494	\$141.00	129	9	1 1/2 CROSSBRED HFS	2855	317	\$136.00
6	59	BRANGUS X STS	33437	567	\$143.00	133	13	OKIE STS	7346	565	\$125.00
7	14	CHAR X STS	6999	500	\$147.00	137	40	#1 1/2 XBRED HFS	29822	746	\$108.00
8	9	LONGHORN X STS	4576	508	\$65.00	139	1	DAIRY X STS	760	760	\$71.00
9	10	#1 OKIE STS	4190	419	\$155.00	140	5	BRAFORD HFS	2652	530	\$127.00
10	32	BLK/BLK BALDY HFS	15596	487	\$129.00	142	55	#1 1/2 OKIE HFS	30972	563	\$114.50
11	35	CHAR X STS	23458	670	\$128.25	143	11	#1 1/2 OKIE STS	7914	719	\$114.00
12	25	#1 1/2 XBRED STS	12016	481	\$141.00	144	4	BRANGUS BALDY HFS	2568	642	\$116.00
13	63	#1 FEEDER STS	48607	772	\$122.00	145	45	#1 1/2 XBRED HFS	25465	566	\$117.00
14	37	BLK/BLK BALDY HFS	24824	671	\$116.75	146	1	TIGERSTRIPE HFS	583	583	\$136.00
15	94	#1 CROSSBRED HFS	62539	665	\$116.50	147	80	#1 1/2 XBRED HFS	52339	654	\$108.00
17	77	#1 FEEDER STS	65681	853	\$116.00	148	60	#1 OKIE STS	45352	756	\$122.75
18	151	#1 FEEDER HFS	127412	844	\$108.75	149	18	CROSSBRED HFS	11014	612	\$100.00
19	63	BRANGUS X STS	42457	674	\$125.25	177	21	CROSSBRED HFS	15382	732	\$102.50
20	30	BLK & BLK BALDY STS	17287	576	\$139.00	202	17	HOLSTEIN STS	6590	388	\$106.00
21	86	#1 XBRED FDER STS	72926	848	\$115.00	208	17	LONGHORN X HFS	8943	526	\$74.00
22	35	BLK/BLK BALDY STS	23640	675	\$128.50	210	12	HOLSTEIN STS	6419	535	\$95.00
23	86	BLK/BLK BALDY X HFS	48095	559	\$128.00	211	4	BRAH HFS	2749	687	\$131.00
24	90	#1 FDER EXOTIC X HFS	67336	748	\$112.50	223	2	#1 CROSSBRED STS	534	267	\$158.00
25	48	CHAR X HFS	27428	571	\$128.00	251	3	#1 STS	926	309	\$164.00
26	43	CHAR X HFS	28711	668	\$118.00	252	2	#1 HFS	554	277	\$145.00
27	81	#1 CROSSBRED HFS	46360	572	\$122.00	279	4	DAIRY X STS	1367	342	\$96.00
28	101	#1 CROSSBRED STS	77370	766	\$122.00	280	18	#1 1/2 OKIE HFS	6767	376	\$137.50
29	5	1 1/2 CROSSBRED STS	1656	331	\$151.00	281	5	#1 1/2 XBRED STS	1926	385	\$146.00
30	67	#1 CROSSBRED STS	47835	714	\$126.25	288	6	HOLSTEIN STS	1598	266	\$114.00
31	45	BLK & BLK BALDY HFS	25382	564	\$123.50	301	7	#1 1/2 OKIE STS	2583	369	\$155.00
32	93	#1 1/2 XBRED STS	52709	567	\$127.50	302	17	#1 1/2 XBRED HFS	6385	376	\$127.00
33	76	#1 OKIE/EXOTIC X HFS	42844	564	\$119.50	307	8	CROSSBRED HFS	4444	556	\$109.50
34	60	#1 EXOTIC X HFS	39795	663	\$115.50	311	3	TIGERSTRIPE HFS	2338	779	\$106.00
35	32	#1 OKIE & EX X STS	21158	661	\$127.00	312	2	CROSSBRED STS	779	390	\$102.00
36	71	#1 1/2 XBRED STS	48003	676	\$125.00	316	57	1 1/2 XBRED STS	35529	623	\$124.50
37	73	#1 1/2 XBRED STS	55090	755	\$122.25	318	32	CROSSBRED STS	18542	579	\$107.00
38	79	1 1/2 XBRED STS	67002	848	\$115.00	322	5	CROSSBRED STS	2023	405	\$140.00
39	97	#1 CROSSBRED HFS	72128	744	\$113.00	324	4	DAIRY X STS	2357	589	\$86.00
40	25	#1 BLK/BLK BALDY STS	12427	497	\$145.00	325	6	BRAH STS	3436	573	\$109.00
41	69	#1 OKIE HFS	45477	659	\$111.50	326	3	LONGHORN X STS	1137	379	\$80.00
42	36	#1 1/2 OKIE STS	20097	558	\$134.00	400	46	CROSSBRED HFS	25152	547	\$102.00
43	80	#1 OKIE HFS	58858	736	\$113.50	401	10	BLK & BLK BALDY STS	4361	436	\$154.00
44	23	CHAR X STS	13052	567	\$142.00	402	16	BRANGUS X HFS	7410	463	\$128.00
45	94	#1 1/2 XBRED HFS	52564	559	\$116.00	403	25	EXOTIC X STS	13994	560	\$137.00
46	41	#1 CROSSBRED STS	23578	575	\$129.50	404	43	#1 OKIE/EXOTIC X HFS	21234	494	\$125.50
47	50	CROSSBRED STS	33093	662	\$107.00	405	35	#1 1/2 XBRED STS	14966	428	\$143.00
48	77	BLK & BLK BALDY HFS	58766	763	\$112.75	406	77	#1 CROSSBRED STS	47845	621	\$133.00
49	42	#1 CROSSBRED STS	26074	621	\$130.50	407	15	CROSSBRED STS	9571	638	\$92.50
50	29	BLK & BLK BALDY STS	16340	563	\$138.00	408	15	CHAR X HFS	7454	497	\$129.00
58	3	HOLSTEIN STS	1891	630	\$81.00	409	58	#1 1/2 XBRED STS	28853	497	\$140.50
60	85	#1 CROSSBRED HFS	52436	617	\$121.75	410	99	#1 1/2 XBRED HFS	48672	492	\$125.00
62	66	#1 1/2 OKIE STS	43749	663	\$128.75	411	21	BRANGUS HFS	16313	777	\$115.50
65	86	BLK/BLK BALDY X HFS	57586	670	\$119.00	412	51	#1 1/2 XBRED HFS	22015	432	\$128.50
77	23	CROSSBRED STS	17942	780	\$107.00	413	39	#1 1/2 OKIE STS	18649	478	\$133.00
78	3	HOLSTEINS STS	2470	823	\$80.00	414	11	#1 CROSSBRED STS	5458	496	\$146.00
79	2	FM HOL HF	1460	730	\$69.00	415	70	1 1/2 CROSSBRED STS	39276	561	\$132.00
87	8	CROSSBRED STS	6472	809	\$77.50	416	11	BRANGUS HFS	7320	665	\$120.50
96	2	BRAH HFS	1607	804	\$119.00	417	3	#1 CROSSBRED HFS	1107	369	\$138.00
98	21	FEEDER HFS	20349	969	\$93.50	418	22	1 1/2 CROSSBRED HFS	18017	819	\$96.50
99	60	FEEDER STS	58194	970	\$106.00	419	54	CROSSBRED STS	27602	511	\$120.00
100	12	CROSSBRED STS	11173	931	\$94.00	420	45	BLK & BLK BALDY STS	28098	624	\$132.50
101	9	CHAR X HFS	3505	389	\$150.00	421	37	CROSSBRED STS	16711	452	\$120.00
102	6	BLK & BLK BALDY HFS	2249	375	\$144.00	422	32	CROSSBRED HFS	12918	404	\$118.00
103	13	#1 CROSSBRED HFS	5689	438	\$135.00	423	10	BRANGUS HFS	5494	549	\$122.50
104	37	#1 CROSSBRED HFS	18640	504	\$130.00	424	61	CROSSBRED HFS	28873	473	\$132.00
105	20	BLK/BLK BALDY X HFS	9991	500	\$129.00	425	29	BLK & BLK BALDY HFS	17833	615	\$120.50
107	15	BLK & BLK BALDY HFS	6490	433	\$130.00	426	4	LONGHORN X HFS	1539	385	\$85.00
108	60	#1 BL, YW, RD FDER STS	43404	723	\$124.75			<b>Totals</b>	<b>4798</b>		<b>3024823</b>
109	25	#1 OKIE HFS	10968	439	\$126.00						

### Abbreviations and Descriptions

**EXOTIC** — Limousine, Simmental, Charolais (some are black)  
**EXOTIC X** — Crossed with Limousine-Simmental-Charolais (some are black)  
**OKIE** — Hereford-Angus-Red Angus and any cross of these breeds.  
**BRANGUS X** — Brangus bulls on mixed or Brangus cows.  
**CHAR X** — Charolais bulls on mixed cows  
**#1 CROSSBRED** — Probably first cross: 1/8th-1/25th ear or less

**#1 1/2 CROSSBRED** — Little more Brahman influence than #1 cross  
**CROSSBRED** — More cross than #1 or #1 1/2 — plainer type — confirmation ear and bone.  
**FEEDER** — Cattle weighing 650# and up (some 650# cattle go back to grass if good conditions exist)  
**BALDY** — Cattle with white faces  
*All other descriptions are self-explanatory.*

# Monthly Market Report: Receipts from April and May sales.

## LIVESTOCK SALES

### May 2 .....952

<b>Steers</b>	
Under 300 lb .....	120-190
300-400 lb .....	115-155
500 lb. ....	110-147 1/2
over 500 lb. ....	105-137 1/2
<b>Heifers</b>	
Under 300 lb .....	105-170
300-400 lb .....	105-145 1/2
400-500 lb .....	100-142 1/2
over 500 lb. ....	90-133
<b>Other</b>	
Packer cows .....	61-86 1/2
Packer bulls .....	81-102 1/2
Stocker cows .....	650-1100
Cow/calf pairs .....	750-1485
Calves .....	10-310

### May 9 ..... 1058

<b>Steers</b>	
Under 300 lb .....	115-190
300-400 lb .....	115-155 1/2
400-500 lb .....	110-147 1/2
over 500 lb. ....	105-142 1/2
<b>Heifer</b>	
Under 300 lb .....	110-175
300-400 lb .....	107-147 1/2
400-500 lb .....	107-137 1/2
over 500 lb` .....	100-132 1/2
<b>Other</b>	
Packer cows .....	53-86 1/2
Packer bulls .....	77-100 1/2
Stocker cows .....	675-1050
Cow/calf pairs .....	840-1400
Calves .....	10-350

### May 16 .....1060

<b>Steers</b>	
Under 300 lb .....	120-192 1/2
300-400 lb .....	110-155 1/2
400-500 lb .....	107-148 1/2
over 500 lb. ....	90- 130
<b>Heifers</b>	
Under 300 lb .....	110-165
300-400 lb .....	110-140 1/2
400-500 lb .....	107-138 1/2
over 500 lb. ....	90- 128
<b>Other</b>	
Packer cows .....	53-78 1/2
Packer bulls .....	74-97 1/2
Stocker cows .....	675-1050
Cow/calf pairs .....	875-1375
Calves .....	10-290

### May 23 ..... 947

<b>Steers</b>	
Under 300 lb .....	110-175
300-400 lb .....	100-165 1/2
400-500 lb .....	100-142 1/2
over 500 lb. ....	90-136
<b>Heifers</b>	
Under 300 lb .....	100-165
300-400 lb .....	100-137 1/2
400-500 lb .....	100-129 1/2
over 500 lb. ....	82-124
<b>Other</b>	
Packer cows .....	54-80 1/2
Packer bulls .....	76-96 1/2
Stocker cows .....	675-1150
Cow/calf pairs .....	775-1275
Calves .....	20-310

## DAIRY SALES

### April 28 .....151

<b>Fresh Cows</b>	
Good .....	1200-1625
Medium .....	900-1200
Plain .....	785-1000
<b>Holstein Springers</b>	
Good .....	1200-1725
Medium .....	1025-1200
Plain .....	785-1000
<b>Bulls</b>	
Breeding Age .....	750-800
Small .....	220-350
Bull Calves .....	25-230
<b>Heifers</b>	
Breeding Age .....	825-710
Small .....	250-650
Heifer Calves .....	120-250

### May 5 ..... 108

<b>Fresh Cows</b>	
Good .....	1200-1600
Medium .....	800-1000
Plain .....	None
<b>Holstein Springers</b>	
Good .....	1150-1550
Medium .....	900-1150
Plain .....	None
<b>Bulls</b>	
Breeding Age .....	450-675
Small .....	None
Bull Calves .....	20-215
<b>Heifers</b>	
Breeding Age .....	640-810
Small .....	250-590
Heifer Calves .....	110-250

### May 12 ..... 135

<b>Fresh Cows</b>	
Good .....	1200-1825
Medium .....	1000-1200
Plain .....	800-1000
<b>Holstein Springers</b>	
Good .....	1175-1725
Medium .....	1000-1175
Plain .....	600-1000
<b>Bulls</b>	
Breeding Age .....	None
Small .....	None
Bull Calves .....	20-250
<b>Heifers</b>	
Breeding Age .....	600-875
Small .....	270-590
Heifer Calves .....	90-270

### May ..... 144

<b>Fresh Cows</b>	
Good .....	1250-1950
Medium .....	900-1250
Plain .....	640-900
<b>Holstein Springers</b>	
Good .....	1200-1500
Medium .....	900-1200
Plain .....	600-900
<b>Bulls</b>	
Breeding Age .....	725-900
Small .....	None
Bull Calves .....	30-225
<b>Heifers</b>	
Breeding Age .....	675-900
Small .....	250-590
Heifer Calves .....	70-190

**Buying or Selling Dairy or Beef Cattle?**  
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## News Notes

### NETBIO brings together beef cattle producers and old friends

The Northeast Texas Beef Improvement Organization was organized to bring beef cattle producers together to improve herds, pre-condition calves and to provide a market place for these cattle.

With more than 500 members now, it's not surprising that some folks are seeing old acquaintances at the special NETBIO Sales and at the annual meetings of the organization.

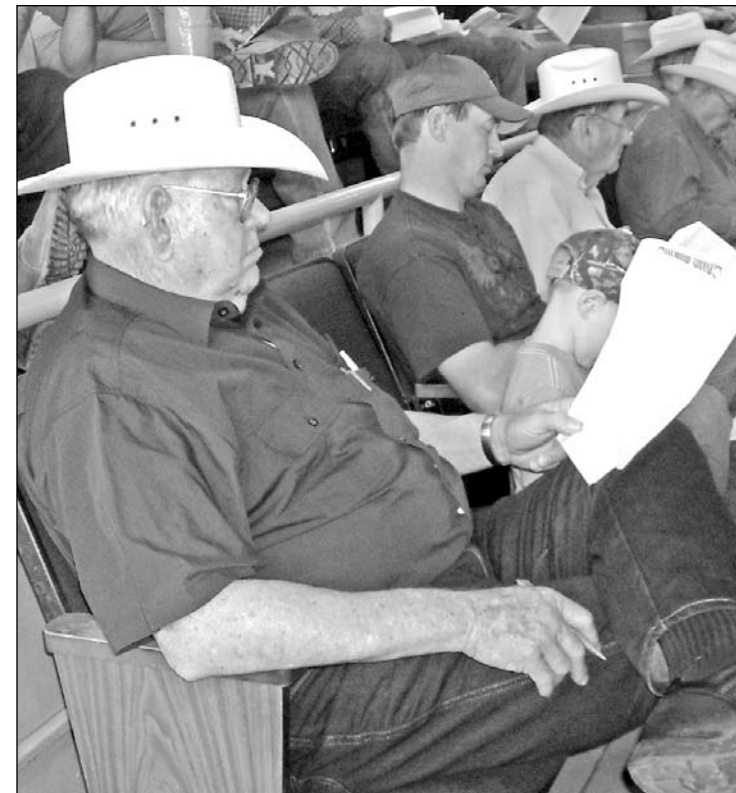
At the last sale in May, I learned that Bob McCord, a

beef producer in Atlanta and a NETBIO member for a long time, has several friends and acquaintances in the organization that he knew back when he was a public school administrator.

Bob was a high school principal and superintendent, retiring in Atlanta (TX) and becoming a beef cattle producer. But long before his retirement, he served as high school principal in Terrell from 1975 to 1978.

In high school at that time was Charlie Risinger, now Dr. Risinger, and his brother Casey. Their dad was a member of the school board at the time. Dr. Risinger is a beef cattle producer, owns an interest in a feed yard in the Panhandle, and buys at

This newsletter is written, edited and published monthly by Paul Bailey exclusively for the Sulphur Springs Livestock Commission.



**Bob McCord of Atlanta, above, retired school administrator and cattleman, has several longtime friends among the membership of the NETBIO organization.**

the NETBIO Pre-conditioned Cattle Sales.

Bob also attended the

Baptist Church in Terrell and was in the Sunday school class with Kenneth Moody and Joe Rogers, both beef cattle producers and members of NETBIO.

"The saying is true; this is a small world," Bob McCord said. "It's nice to get to see people you know at these sales from time to time."

### NO Stocker Sale on July 4

In observance of Independence Day, there will be NO Stocker Sale on Monday, July 4.

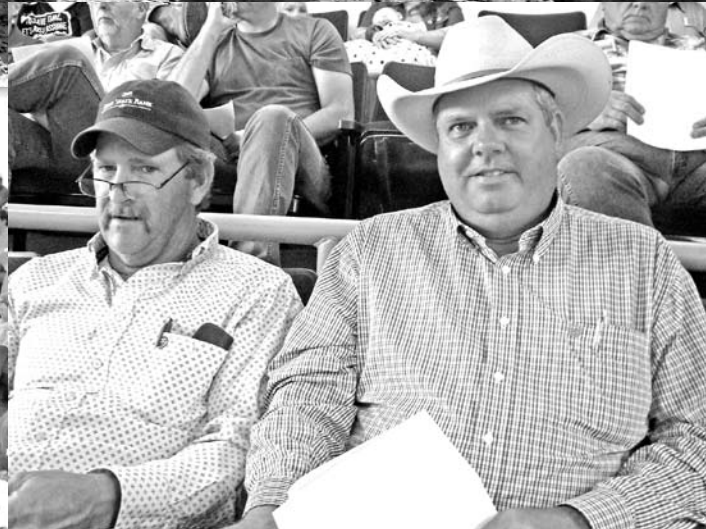
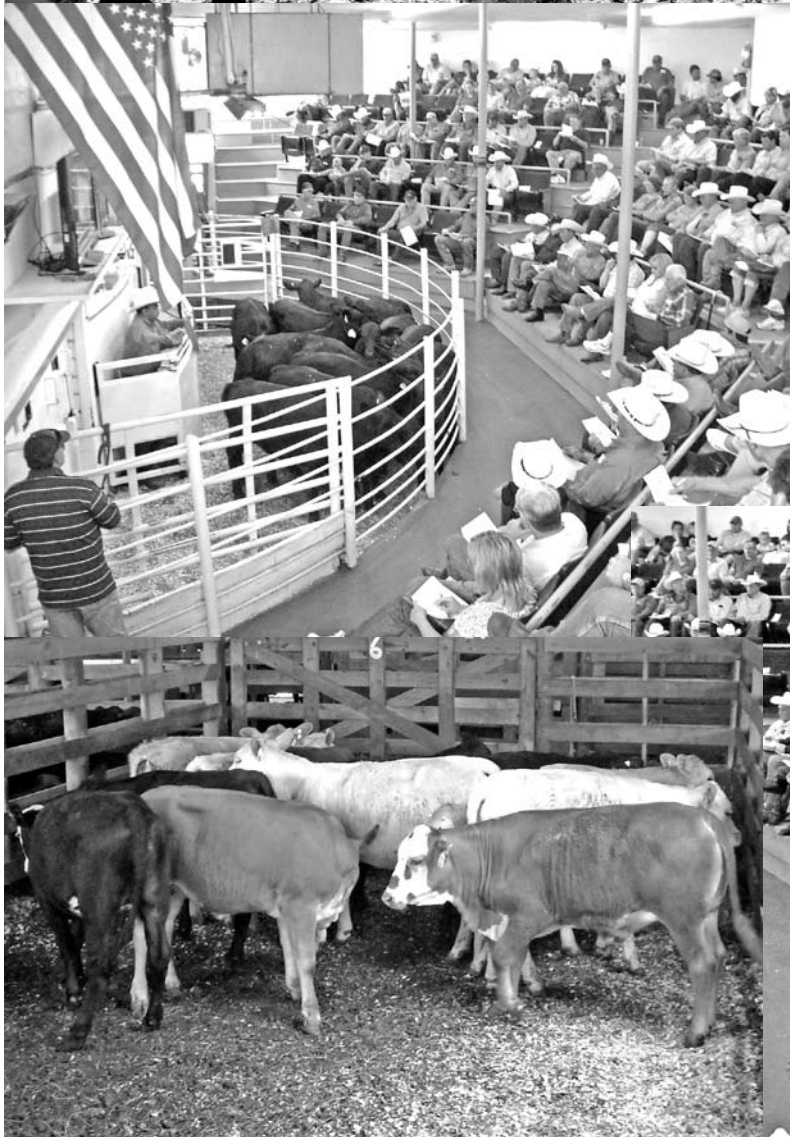
The folks at the Sulphur Springs Livestock Auction will be taking the day off to celebrate the Fourth of July and our Independence.

We hope you will take the day off and celebrate with us.



**From left, Dr. Charlie Risinger of Terrell, Sulphur Springs Livestock co-owner and auctioneer Joe Don Pogue and Jake Cowen of Benjamin, TX talk over the cattle situation as they waited for the start of the May NETBIO Sale.**

# Lots of buyers, sellers and good cattle at the May sale



John Reynolds of New York, TX and Michael Tindell of Eustace were at the sale.



# NETBIO member travels flooded Mississippi River area on way to May sale

Wallace Adams drove to Sulphur Springs from Brookhaven, Mississippi for the May NETBIO Pre-Conditioned Calf and Yearling Sale. Of course, his trip brought him through much of the Mississippi River flooding that is still going on.

"It was unbelievable how bad some of the farm and pasture country was," Adams said. "Water covered hundreds, even thousands of acres in some areas."

Adams said as he crossed the Mississippi River on the Interstate 20 Bridge, water was running only about 4 feet below the bottom of the bridge. "It almost took your breath away," he said.

Adams said he really feels for those people who are losing their homes, their crops and even cattle in the flood. "It will take years for many of them to recover," he said. "No doubt, all of us will feel the affects of this disaster."



Wallace Adams, right, of Brookhaven, Mississippi, visits with NETBIO board member Bo Dunlap during the May pre-conditioned calf and yearling sale. Adams saw the flooding up close on his way to Sulphur Springs.

# Next NETBIO Sale is July 20

Beef cattle producers are getting ready for next NETBIO Pre-Conditioned Stocker/Feeder Sale slated for Wednesday, July 20. The sale will be held at the Sulphur Springs Livestock Commission beginning at 1 p.m.

Come early, eat lunch and look over the cattle before the sale.

Producers are encouraged to consign their cattle early, pick up their ear tags and schedule their cattle for weigh-in prior to the Wednesday sale.



Mr. and Mrs. Eddie Steptoe and his brother, Wyman, were among the many who attended the NETBIO Sale held in May.

**REMINDERS!!**

Consign your cattle early to the July 20, 2011 NETBIO Sale. Weaning deadline for calves in this sale was June 5.

Order ear tags early and get the **ACTUAL NUMBER** for the cattle you are bringing to the sale.

Get the NETBIO Sales Sheet by 5 p.m. the day before the sale by going to [sslivestockauctions.com](http://sslivestockauctions.com), click on NETBIO Sales, then on Sales Sheet.

Call us at 903-885-2455